



Visiomate

Dream! bit-fully, byte-fully, thoughtfully.



Portfolio

ERP SOLUTIONS OFFERINGS

YEAR - 2026



Introduction

Since 2017, Visiomate has been a trusted technology partner, empowering organizations to thrive in the digital age. We're a trusted provider of comprehensive and integrated technology solutions, uniquely positioned to understand and address modern businesses' complex challenges. Visiomate, backed by 40 years of combined founders' experience, partners with businesses to drive digital transformation through AI, custom web and mobile applications, enterprise software, Odoo, Dynamics 365, BI, and AI solutions.



Certified Implementation & Growth

End-to-End Transformation by an Official Odoo Partner. We don't just install software; we architect your growth. With a proven track record of 15+ successful projects, we offer a complete lifecycle service—from initial requirements scoping and custom implementation to seamless third-party integrations.



Services: Full-cycle Implementation, Module Customization, Migration, and Dedicated Post-Go-Live Support.

The Advantage: As certified partners, we leverage direct access to Odoo resources to build a "LEGO-like" custom fit for your business.



Optimization & Connectivity



Microsoft
Dynamics 365

Expert Support & Integration for Microsoft Dynamics 365. For organizations already powered by Microsoft, we provide the stability and connectivity required to maximize ROI. We specialize in stabilizing existing environments and extending their capabilities through complex integrations.

Services: Advanced Post-Go-Live Support, System Health Checks, and Custom Integrations (Power Platform/Azure).

The Advantage: We ensure your existing Dynamics 365 infrastructure operates at peak performance, bridging data gaps without the disruption of a new implementation.

USE CASES



Dynamics 365: The Enterprise Optimizer

► Strategic License Cost Reduction

We architect Custom Web/Mobile Interfaces that act as a lightweight layer on top of Dynamics 365.

► Distressed ERP Rescue & Reconfiguration

We perform a surgical "Rescue & Reconfigure." We audit the gap between process and system, re-engineer the core modules (Finance, Supply Chain), and clean up the data architecture to match reality.

► Complex Financial Reporting & Regulatory Compliance

Your teams save days on month-end closing and maintain full compliance with local and international tax laws automatically.

USE CASES



Odoo: The Growth Engine

► **Multi-Location & Franchise Centralization**

We deploy a centralized Odoo architecture that connects all locations to a single database. We build custom portals for franchisees to manage their own operations while giving HQ total visibility.

► **Digital Manufacturing & SOP Compliance**

We implement Odoo Manufacturing (MRP) with enforced Digital SOPs. Tablets on the factory floor guide workers step-by-step, requiring digital sign-offs for raw material issuance and quality checks before production can proceed.

► **Unified "Online-to-Offline" Commerce**

We deliver a "Headless" or Odoo-native e-commerce experience where the webstore and the ERP are one. Orders, payments (Stripe/GoCardless), and inventory updates happen instantly across both digital and physical channels.

Industries We Serve

▶ **Textile & Spinning**

▶ **Cosmetics & Chemicals**

▶ **Food & Beverage**

▶ **Fashion & Footwear**

▶ **E-Commerce**

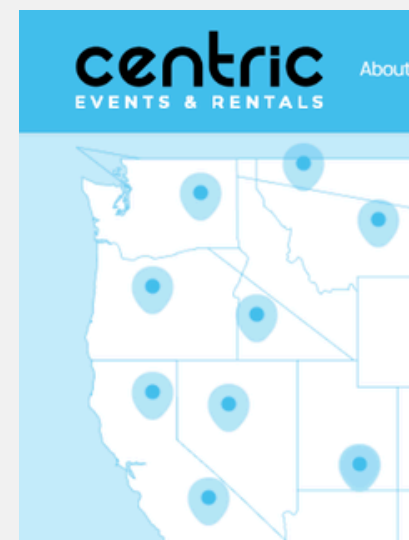
▶ **Distribution**

▶ **Event Management**

▶ **Financial Services**



Top Clients



Top Success Stories



Integration, Reporting, and Customization

We engineered a seamless Shopify-to-Dynamics integration to automate data flow. Simultaneously, we customized their Sales and Purchase workflows to fit unique business logic and developed a suite of operational reports for better visibility.



Hush Puppies®

Headless Commerce Integration

The company operated a bespoke, custom-built e-commerce solution that was completely isolated from their Dynamics 365 ERP.

We executed a comprehensive ERP Revamp & Reconfiguration, re-engineering the entire architecture across Finance, Supply Chain, Manufacturing, and Inventory modules to match reality.

شركة علي زيد القرشي وإخوانه
Ali Zaid Al Quraishi & Brothers

Manufacturing Revamp & Waste Reduction

Their dedicated bread manufacturing unit, Aisha Foods, was struggling with a legacy ERP configuration that couldn't handle the fast-paced nature of bakery operations.

We executed a Complete ERP Revamp for the manufacturing unit. This involved reconfiguring the production modules to handle precise Bill of Materials (BOM) for bread recipes and automating batch tracking.

Cakes & Bakes®

Top Success Stories



Bespoke Reporting for Complex Workflows

Their manufacturing processes were highly customized and unique to their operations. Consequently, the default "out-of-the-box" Dynamics 365 reports were completely insufficient, leaving critical process data invisible to decision-makers.

We developed an extensive library of Advanced Custom Reports designed to map exclusively to their specific workflows, bypassing the limitations of standard reporting tools.



Financial Visibility & Reporting Excellence

The accounts department struggled with delayed financial closing and fragmented data visibility across their massive retail network (145+ outlets).

We delivered Dynamics 365 Financial Reporting & Customization Services, developing a suite of bespoke financial reports tailored specifically for their accounting team's daily needs.



Total ERP Reconfiguration & Rescue

A failed initial implementation left the organization with an ERP that was fundamentally misaligned with its actual business processes.

We executed a comprehensive ERP Revamp & Reconfiguration, re-engineering the entire architecture across Finance, Supply Chain, Manufacturing, and Inventory modules to match reality.





Top Success Stories

Franchise Centralization & Field Service

Managing 17 decentralized locations with disconnected sales and field operations. The lack of integrated measurement tools and disjointed supply chains made performance tracking impossible.

We deployed a Custom Odoo Environment featuring a centralized CRM, Field Service management, and a bespoke Mobile App (Flutter). We also built a custom sketching tool and a customer portal for seamless payments.



Manufacturing Automation & Portal

A reliance on manual processes for quotation-to-order cycles caused bottlenecks. They lacked automated workflows for shipping and had zero visibility into raw material tracking.

We implemented a Custom Odoo ERP with deep process automation, including UPS/FedEx integrations. We developed a self-service Customer Portal for direct quote generation and automated the PO-to-shipping workflow.



Retail Intelligence & Multi-Location Inventory

A retail distributor struggling with manual reporting across multiple locations. They lacked historical data tracking and automated business intelligence (BI), making inventory decisions reactive rather than proactive.

We engineered 9 Custom Automated Reports and implemented a robust historical data tracking system with stock routing logic.





Top Success Stories

E-Commerce Modernization & Fintech Integration

The client operated with a basic website and disjointed manual accounting processes. They needed a complete digital overhaul and migration to the latest Odoo architecture.

We built a brand new E-Commerce Store integrated with multiple payment terminals (Stripe, GoCardless) and performed a full migration to Odoo 19. We also rebuilt the accounting setup from scratch to match best practices.



Manufacturing Compliance & Digitization

A cosmetic manufacturer operating entirely on paper. They faced significant risks regarding regulatory compliance (SOPs) and lacked visibility into raw material usage.

•We implemented Odoo Manufacturing & Inventory with digital SOP enforcement. We created a system for strict raw material issuance approvals and step-by-step production logging.



Project Costing & CRM

The firm suffered from "margin leaks" due to decentralized cost recording. Manual assignment of project managers and a disconnect between Sales and Operations made profitability tracking difficult.

We integrated Odoo CRM with Google Leads for seamless intake and built custom Project Management templates that auto-generate tasks upon Sales Order confirmation.



30+
PROJECTS
since 2017

95%
Client
Satisfaction

Top Values
Trust &
Satisfaction

Served
in the USA,
UK, Middle
East, Asia



Visiomate
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Contact Us

The search for a technology partner who truly understands your business doesn't have to be a challenge—it ends the moment you connect with Visiomate.



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visiomate.com



**Thank You
So Much!**

EARN HONESTLY

PROPHET MUHAMMAD (PBUH)

SEEKING LAWFUL EARNING IS A DUTY
(FARZ) AFTER THE DUTY (SALAH)

BAIHAQI